

GeoTel Communication Services, Inc.

Agent Commission Payment Addendum "A"

This commission structure is applicable to Agent when selling the following GeoTel rate plans only: "World Plan." The Commission percentage is determined by the interstate rate sold with the corresponding international program. The commission percentage is paid on the billing usage revenue only of interstate, intrastate, and international traffic. Commissions are not paid on directory assistance or any applicable taxes, surcharges, or fees.

1) World Plan -Switched			World Plan-Dedicated		
Interstate Rate:	\$0.065*	15%**	Interstate Rate:	\$0.039*	15%**

In addition to the above commission percentages GeoTel will pay bonus residual commission percentages based on monthly billing volume thresholds as follows:

\$25,000 – 2%	\$50,000 – 4%	\$100,000 – 5%
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* STAR Plan has limited market availability and is available for outbound usage only.

** If within seven (7) months from the execution of this addendum the agent does not have an average billed usage volume of \$5,000 per month, the company at its option, may reduce the commission to Ten Percent (10%).

Commissions will not be paid for accounts sold on rates not listed in the above named plans unless approved in writing in advance by the President of GeoTel, or other appointed designee, and will be determined on a case by case basis.

AGREED TO AND ACCEPTED BY:

Company: GeoTel Communication Services, Inc. Agency Name: _____

Signature: _____ Signature: _____

Name: George Amandola Jr. Name: _____

Title: President Title: _____

Date: _____ Date: _____